

# eCONNECTIVITY-GROWER POINT OF SALE

## OVERVIEW

**eCONNECTIVITY CONCEPT:** Enable faster and accurate decision making by removing time intensive, error-prone, manual processes.

## DEFINITION

**GROWER POINT OF SALE:** Electronic transmission of grower delivery information upon invoicing, eliminating manual paper or web entry reporting.

## BENEFITS

### RETAILER:

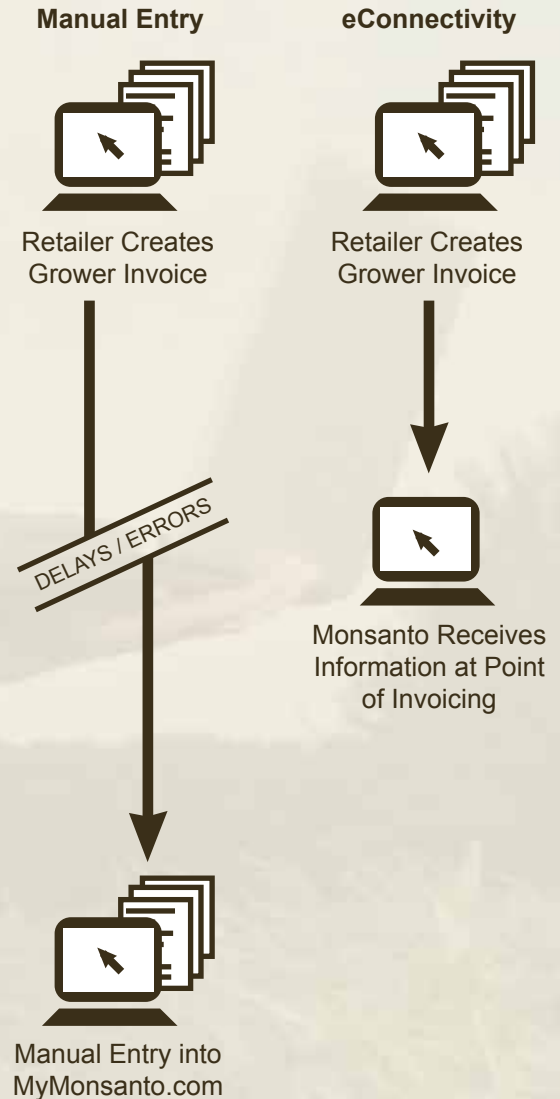
- Improves accuracy
- Reduces time required to manually enter delivery data into second reporting system or complete paper reporting

### HEADQUARTERS:

- Improves inventory accuracy as grower deliveries are tracked in one system
- Increases accuracy with GPOS reconciliation

### MONSANTO:

- Demonstrates professional partnership with distribution partners
- Receipt of information is more frequent



*The details are for information purposes only. Retail accounts have multiple connectivity options and should contact their software provider for more information.*

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