

APPLICATION OVERVIEW:

Monsanto is committed to providing tools to help retail partners effectively manage their seed business. eConnectivity will increase operational efficiencies by using a proven approach to transmit information electronically between diverse retail partner systems and Monsanto.

TARGET AUDIENCE:

- Seed retailers using accounting software systems that support multiple crop input and service locations and users

BENEFITS:

- Provides timely exchange of business critical information
- Offers a single point of data submission in retailer's system
- Reduces the need for manual inventory data entry
- Increases accuracy by removing data entry keying errors

KEY FEATURES & FUNCTIONALITY:

- **Electronic Seed Price Sheet** - Suggested Asgrow®, DEKALB®, Deltapine® retail seed product pricing is transmitted electronically from Monsanto's system to the retail partner's business system.
- **Grower Order** - Transmit grower order / bookings from retailer's system to Monsanto.
 - Product Availability Lookup
 - Grower Order Submittal / Response
 - Dealer Order Summary
 - Grower to Grower Transfer
- **Delivery Confirmation** - Monsanto delivery / Purchase Order requests are sent electronically to the distribution partner and a response with the Purchase Order is returned electronically allowing for the partners to match deliveries to a PO.
- **Ship Notice** - Bill of Lading details (seed type, quantity, lot #, etc.) are sent electronically, eliminating the need for manual entry into inventory.
- **Grower Point of Sale (GPOS)** - Ability to transmit grower delivery information upon invoicing to meet sales reporting requirements.
- **Invoice** - Monsanto invoices are transmitted electronically, replacing the paper invoice and need for manual entry.
- **Additional distribution** - Suite of crop protection transactions offer through distribution companies.

TO GET STARTED: Please contact Greg Erler (314) 694-2931 or Kim Flaucher (314) 694-7330 at Monsanto, or your software provider.

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